

		1年目	2年目	3年目										
		2023年7月～翌3月	2024年4月～翌3月	2025年4月～翌3月										
PBC福山 3カ年計画	年間収支													
	売上	¥18,500,245	¥32,404,623	¥43,206,482										
	経費	¥21,690,174	¥30,297,555	¥30,297,555										
	事業利益	-¥3,189,929	¥2,107,068	¥12,908,927										
3年間の総事業利益				¥11,826,066										
2023年(1年目)		4月	5月	6月	7月(事業開始)	8月	9月(単月黒字)	10月	11月	12月	1月(回収月)	2月	3月	合計
利用者数 (入社・退社・合計在籍数)	利用者の入所人数	0	0	0	5	5	5	5	2	2	2	2	2	30
	利用者の退所数	0	0	0	0	0	0	0	2	2	2	2	2	8
	在籍合計数	0	0	0	5	10	15	20	20	20	20	20	20	0
基本報酬売上	基本報酬(566*672単位×10.57円)	0	0	0	¥5,877	¥5,877	¥5,877	¥5,877	¥5,877	¥7,103	¥7,103	¥7,103	¥7,103	8,879
	利用日数(17日平均×利用者数)	0	0	0	85	170	255	340	340	340	340	340	340	246
その他報酬	合計報酬	0	0	0	¥0	¥499,538	¥999,076	¥1,498,615	¥1,998,153	¥1,998,153	¥2,415,034	¥2,415,034	¥2,415,034	11,823,602
	初期加算(30単位)	0	0	0	¥0	¥1,586	¥1,586	¥1,586	¥1,586	¥634	¥634	¥634	¥634	8,879
	目標工賃達成指導配置加算(89単位)	0	0	0	¥0	¥79,962	¥159,924	¥239,886	¥319,848	¥319,848	¥319,848	¥319,848	¥319,848	2,079,013
	福祉専門職員配置等加算Ⅲ(6単位)	0	0	0	¥0	¥5,391	¥10,781	¥16,172	¥21,563	¥21,563	¥21,563	¥21,563	¥21,563	118,595
	食事提供体制加算(30単位)	0	0	0	¥0	¥26,954	¥53,907	¥80,861	¥107,814	¥107,814	¥107,814	¥107,814	¥107,814	700,792
国保連収入合計	送迎加算Ⅱ	0	0	0	¥0	¥8,985	¥17,969	¥26,954	¥35,938	¥35,938	¥35,938	¥35,938	¥35,938	233,598
	医療連携加算(125単位)	0	0	0	¥0	¥0	¥0	¥0	¥0	¥0	¥0	¥0	¥0	0
国保連収入合計	0	0	0	¥0	¥622,416	¥1,243,243	¥1,864,074	¥2,484,902	¥2,484,902	¥2,483,950	¥2,900,831	¥2,900,831	¥2,900,831	17,401,076
生産活動収益	生産活動費	0	0	0	¥0	¥175,000	¥350,000	¥525,000	¥700,000	¥750,000	¥750,000	¥750,000	¥750,000	4,750,000
合計報酬+その他報酬合計		0	0	0	0	797,416	1,593,243	2,389,074	3,184,902	3,233,950	3,650,831	3,650,831	3,650,831	18,500,245
従業員配置 (従業員配置と給与)	管理・サービス管理責任者	0	0	0	1	1	1	1	1	1	1	1	1	1
	賃金(管理者)	0	0	0	¥140,000	¥140,000	¥140,000	¥140,000	¥140,000	¥140,000	¥140,000	¥140,000	¥140,000	¥1,120,000
	職業指導員数	0	0	2.5	2.5	2.5	2.5	3.5	3.5	4.0	5.3	5.3	5.3	
	賃金(職業・生活)	0	0	¥232,800	¥465,600	¥465,600	¥465,600	¥650,000	¥650,000	¥820,000	¥1,073,000	¥1,073,000	¥1,073,000	¥5,895,600
	工賃向上達成員数	0	0	0	250,000	250,000	250,000	250,000	250,000	250,000	250,000	250,000	250,000	¥2,000,000
	賃金(工賃達成員)	0	0	0	0	0	0	0	0	0	0	0	0	0
	利用者工賃	0	0	¥0	¥0	¥175,000	¥350,000	¥525,000	¥700,000	¥750,000	¥750,000	¥750,000	¥750,000	4,750,000
	人件費(従業員)	0	0	¥232,800	¥855,600	¥855,600	¥855,600	¥1,040,000	¥1,040,000	¥1,210,000	¥1,463,000	¥1,463,000	¥1,463,000	¥9,015,600
	賞与	0	0	0	0	0	0	0	0	0	0	0	0	0
	地代家賃(家賃+共用費)	0	0	152,000	152,000	152,000	152,000	152,000	152,000	152,000	152,000	152,000	152,000	1,368,000
販管費	駐車場賃貸	0	0	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	207,000
	水道光熱費	0	0	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	180,000
	広告宣伝費	0	100,000	130,000	130,000	130,000	130,000	130,000	130,000	130,000	130,000	130,000	130,000	1,170,000
	保険料	0	0	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	24,000
	旅費交通費	0	0	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	90,000
	事務管理消耗品費	0	0	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	180,000
	交通費(職員)	0	0	70,000	70,000	70,000	70,000	110,000	110,000	130,000	150,000	150,000	150,000	930,000
	交通費(利用者)	0	0	0	50,000	100,000	150,000	200,000	200,000	200,000	200,000	200,000	200,000	0
	備品消耗品費	0	0	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	90,000
	厚生費	0	0	0	0	0	0	0	0	0	0	0	0	0
	求人費	300,000	0	0	0	0	0	0	0	0	0	0	0	0
	福利厚生費	0	0	0	50,000	100,000	150,000	200,000	200,000	200,000	200,000	200,000	200,000	1,300,000
	雑費	0	0	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	90,000
	リース料	0	0	23,000	27,000	37,000	47,000	47,000	47,000	47,000	47,000	47,000	47,000	322,000
	租税公課	0	0	0	0	0	0	0	0	0	0	0	0	0
	法定福利費	0	0	38,412	141,174	141,174	141,174	171,600	171,600	199,650	241,395	241,395	241,395	1,487,574
	不動産手数料	147,000	0	0	60,000	0	0	0	0	0	0	0	0	207,000
	敷金・礼金	441,000	0	0	0	0	0	0	0	0	0	0	0	441,000
	内装工事費	1,000,000	0	0	0	0	0	0	0	0	0	0	0	1,000,000
	什器備品費	1,565,530	0	0	0	0	0	0	0	0	0	0	0	1,565,530
その他備品(車両取得費含)	700,000	0	0	0	0	0	0	0	0	0	0	0	0	
減価償却費	0	0	0	0	0	0	0	0	0	0	0	0	0	
販管費合計	4,153,530	100,000	696,212	1,614,774	1,833,774	2,118,774	2,658,600	2,833,600	3,101,650	3,416,395	3,416,395	3,416,395	21,690,174	
事業利益	-4,153,530	-100,000	-696,212	-1,614,774	-1,036,359	-525,532	-269,527	351,302	132,300	234,436	234,436	234,436	-3,189,929	
月初資金有高	5,800,000	1,646,470	1,546,470	850,258	-764,516	-1,800,875	-2,326,406	-2,595,933	-2,244,631	-2,112,331	-1,877,895	-1,643,459	-1,643,459	
月末資金有高	1,646,470	1,546,470	850,258	-764,516	-1,800,875	-2,326,406	-2,595,933	-2,244,631	-2,112,331	-1,877,895	-1,643,459	-1,409,023	-1,643,459	

2024年(2年目)		4月	5月	6月	7月	8月	9月	10月	11月	12月	1月	2月	3月	合計
利用者数 (入社・退社・合計在籍数)	利用者の入所人数	1	1	1	1	1	1	1	1	1	1	1	1	10
	利用者の退所数	1	1	1	1	1	1	1	1	1	1	1	1	9
	在籍合計数	20	20	20	20	20	20	20	20	20	20	20	20	180
基本報酬売上	基本報酬(566*672単位×10.57円)	¥7,103	¥7,103	¥7,103	¥7,103	¥7,103	¥7,103	¥7,103	¥7,103	¥7,103	¥7,103	¥7,103	¥7,103	
	利用日数(17日平均×利用者数)	340	340	340	340	340	340	340	340	340	340	340	340	340
	合計報酬	¥2,415,034	¥2,415,034	¥2,415,034	¥2,415,034	¥2,415,034	¥2,415,034	¥2,415,034	¥2,415,034	¥2,415,034	¥2,415,034	¥2,415,034	¥2,415,034	21,735,302
その他報酬	初期加算(30単位)	¥317	¥317	¥317	¥317	¥317	¥317	¥317	¥317	¥317	¥317	¥317	¥317	5,708
	目標工賃達成指導配置加算(89単位)	¥319,848	¥319,848	¥319,848	¥319,848	¥319,848	¥319,848	¥319,848	¥319,848	¥319,848	¥319,848	¥319,848	¥319,848	3,838,178
	福祉専門職員配置等加算Ⅲ(6単位)	¥21,563	¥21,563	¥21,563	¥21,563	¥21,563	¥21,563	¥21,563	¥21,563	¥21,563	¥21,563	¥21,563	¥21,563	194,065
	食事提供体制加算(30単位)	¥107,814	¥107,814	¥107,814	¥107,814	¥107,814	¥107,814	¥107,814	¥107,814	¥107,814	¥107,814	¥107,814	¥107,814	1,293,768
	送迎加算Ⅱ	¥35,938	¥35,938	¥35,938	¥35,938	¥35,938	¥35,938	¥35,938	¥35,938	¥35,938	¥35,938	¥35,938	¥35,938	431,256
医療連携加算(125単位)	¥0	¥0	¥0	¥0	¥0	¥0	¥0	¥0	¥0	¥0	¥0	¥0	¥0	
国保連収入合計	国保連収入合計	¥2,900,514	¥2,900,514	¥2,900,514	¥2,900,514	¥2,900,514	¥2,900,514	¥2,900,514	¥2,900,514	¥2,900,514	¥2,900,514	¥2,900,514	¥2,900,514	34,806,164
生産活動収益	生産活動費	¥700,000	¥700,000	¥700,000	¥700,000	¥700,000	¥700,000	¥700,000	¥700,000	¥700,000	¥700,000	¥700,000	¥700,000	8,400,000
合計報酬+その他報酬合計		3,600,514	3,600,514	3,600,514	3,600,514	3,600,514	3,600,514	3,600,514	3,600,514	3,600,514	3,600,514	3,600,514	3,600,514	32,404,623
従業員配置 (従業員配置と給与)	管理・サービス管理責任者	1	1	1	1	1	1	1	1	1	1	1	1	1
	賃金(管理者)	¥140,000	¥140,000	¥140,000	¥140,000	¥140,000	¥140,000	¥140,000	¥140,000	¥140,000	¥140,000	¥140,000	¥140,000	¥1,260,000
	職業指導員数	5.3	5.3	5.3	5.3	5.3	5.3	5.3	5.3	5.3	5.3	5.3	5.3	
	賃金(職業・生活)	¥1,073,000	¥1,073,000	¥1,073,000	¥1,073,000	¥1,073,000	¥1,073,000	¥1,073,000	¥1,073,000	¥1,073,000	¥1,073,000	¥1,073,000	¥1,073,000	¥9,657,000
	工賃向上達成員数	0	0	0	0	0	0	0	0	0	0	0	0	¥0
販管費	賃金(工賃達成員)	250,000	250,000	250,000	250,000	250,000	250,000	250,000	250,000	250,000	250,000	250,000	250,000	2,250,000
	利用者工賃	¥700,000	¥700,000	¥700,000	¥700,000	¥700,000	¥700,000	¥700,000	¥700,000	¥700,000	¥700,000	¥700,000	¥700,000	
	人件費(従業員)	¥1,463,000	¥1,463,000	¥1,463,000	¥1,463,000	¥1,463,000	¥1,463,000	¥1,463,000	¥1,463,000	¥1,463,000	¥1,463,000	¥1,463,000	¥1,463,000	¥13,167,000
	賞与	0	0	0	0	0	0	0	0	0	0	0	0	0
	地代家賃(家賃+共用費)	152,000	152,000	152,000	152,000	152,000	152,000	152,000	152,000	152,000	152,000	152,000	152,000	1,368,000
	駐車場賃貸	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000
	水道光熱費	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	180,000
	広告宣伝費	130,000	130,000	130,000	130,000	130,000	130,000	130,000	130,000	130,000	130,000	130,000	130,000	1,170,000
	保険料	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	24,000
	旅費交通費	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	90,000
	事務管理消耗品費	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	180,000
	交通費(職員)	150,000	150,000	150,000	150,000	150,000	150,000	150,000	150,000	150,000	150,000	150,000	150,000	1,350,000
	交通費(利用者)	200,000	200,000	200,000	200,000	200,000	200,000	200,000	200,000	200,000	200,000	200,000	200,000	
	備品消耗品費	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	90,000
	厚生費	0	0	0	0	0	0	0	0	0	0	0	0	0
	求人費	0	0	0	0	0	0	0	0	0	0	0	0	0
	福利厚生費	200,000	200,000	200,000	200,000	200,000	200,000	200,000	200,000	200,000	200,000	200,000	200,000	1,800,000
	雑費	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	90,000
	リース料	47,000	47,000	47,000	47,000	47,000	47,000	47,000	47,000	47,000	47,000	47,000	47,000	423,000
	租税公課	0	0	0	0	0	0	0	0	0	0	0	0	0
	法定福利費	241,395	241,395	241,395	241,395	241,395	241,395	241,395	241,395	241,395	241,395	241,395	241,395	2,172,555
	不動産手数料	0	0	0	0	0	0	0	0	0	0	0	0	0
	敷金・礼金	0	0	0	0	0	0	0	0	0	0	0	0	0
	内装工事費	0	0	0	0	0	0	0	0	0	0	0	0	0
	什器備品費	0	0	0	0	0	0	0	0	0	0	0	0	0
	その他備品(車両取得費含)	0	0	0	0	0	0	0	0	0	0	0	0	0
	減価償却費													
販管費合計		3,366,395	3,366,395	3,366,395	3,366,395	3,366,395	3,366,395	3,366,395	3,366,395	3,366,395	3,366,395	3,366,395	3,366,395	30,297,555
事業利益		234,119	234,119	234,119	234,119	234,119	234,119	234,119	234,119	234,119	234,119	234,119	234,119	2,107,068
月初資金有高		-1,409,023	-1,174,904	-940,786	-706,667	-472,548	-238,430	-4,311	229,808	463,927	698,045	932,164	1,166,283	
月末資金有高		-1,174,904	-940,786	-706,667	-472,548	-238,430	-4,311	229,808	463,927	698,045	932,164	1,166,283	1,400,401	

2025年(3年目)		4月	5月	6月	7月	8月	9月	10月	11月	12月	1月	2月	3月	合計
利用者数 (入社・退社・合計在籍数)	利用者の入人数	2	1	1	1	1	1	1	1	1	1	1	1	10
	利用者の退社数	2	1	1	1	1	1	1	1	1	1	1	1	9
	在籍合計数	20	20	20	20	20	20	20	20	20	20	20	20	180
基本報酬売上	基本報酬(566*672単位×10.57円)	¥7,103	¥7,103	¥7,103	¥7,103	¥7,103	¥7,103	¥7,103	¥7,103	¥7,103	¥7,103	¥7,103	¥7,103	
	利用日数(17日平均×利用者数)	340	340	340	340	340	340	340	340	340	340	340	340	340
	合計報酬	¥2,415,034	¥2,415,034	¥2,415,034	¥2,415,034	¥2,415,034	¥2,415,034	¥2,415,034	¥2,415,034	¥2,415,034	¥2,415,034	¥2,415,034	¥2,415,034	21,735,302
その他報酬	初期加算(30単位)	¥634	¥317	¥317	¥317	¥317	¥317	¥317	¥317	¥317	¥317	¥317	¥317	5,708
	目標工賃達成指導配置加算(89単位)	¥319,848	¥319,848	¥319,848	¥319,848	¥319,848	¥319,848	¥319,848	¥319,848	¥319,848	¥319,848	¥319,848	¥319,848	15,130
	福祉専門職員配置等加算Ⅲ(6単位)	¥21,563	¥21,563	¥21,563	¥21,563	¥21,563	¥21,563	¥21,563	¥21,563	¥21,563	¥21,563	¥21,563	¥21,563	194,065
	食事提供体制加算(30単位)	¥107,814	¥107,814	¥107,814	¥107,814	¥107,814	¥107,814	¥107,814	¥107,814	¥107,814	¥107,814	¥107,814	¥107,814	1,293,768
	送迎加算Ⅱ	¥35,938	¥35,938	¥35,938	¥35,938	¥35,938	¥35,938	¥35,938	¥35,938	¥35,938	¥35,938	¥35,938	¥35,938	431,256
	医療連携加算(125単位)	¥0	¥0	¥0	¥0	¥0	¥0	¥0	¥0	¥0	¥0	¥0	¥0	¥0
国保連収入合計	¥2,900,831	¥2,900,514	¥2,900,514	¥2,900,514	¥2,900,514	¥2,900,514	¥2,900,514	¥2,900,514	¥2,900,514	¥2,900,514	¥2,900,514	¥2,900,514	34,806,482	
生産活動収益	¥700,000	¥700,000	¥700,000	¥700,000	¥700,000	¥700,000	¥700,000	¥700,000	¥700,000	¥700,000	¥700,000	¥700,000	¥700,000	8,400,000
合計報酬+その他報酬合計	3,600,831	3,600,514	3,600,514	3,600,514	3,600,514	3,600,514	3,600,514	3,600,514	3,600,514	3,600,514	3,600,514	3,600,514	3,600,514	43,206,482
従業員配置 (従業員配置と給与)	管理・サービス管理責任者	1	1	1	1	1	1	1	1	1	1	1	1	1
	賃金(管理者)	¥140,000	¥140,000	¥140,000	¥140,000	¥140,000	¥140,000	¥140,000	¥140,000	¥140,000	¥140,000	¥140,000	¥140,000	¥1,260,000
	職業指導員数	5.3	5.3	5.3	5.3	5.3	5.3	5.3	5.3	5.3	5.3	5.3	5.3	5.3
	賃金(職業・生活)	¥1,073,000	¥1,073,000	¥1,073,000	¥1,073,000	¥1,073,000	¥1,073,000	¥1,073,000	¥1,073,000	¥1,073,000	¥1,073,000	¥1,073,000	¥1,073,000	¥9,657,000
	工賃向上達成員数	0	0	0	0	0	0	0	0	0	0	0	0	0
	賃金(工賃達成員)	0	0	0	0	0	0	0	0	0	0	0	0	0
販管費	利用者工賃	¥700,000	¥700,000	¥700,000	¥700,000	¥700,000	¥700,000	¥700,000	¥700,000	¥700,000	¥700,000	¥700,000	¥700,000	¥8,400,000
	人件費(従業員)	¥1,213,000	¥1,213,000	¥1,213,000	¥1,213,000	¥1,213,000	¥1,213,000	¥1,213,000	¥1,213,000	¥1,213,000	¥1,213,000	¥1,213,000	¥1,213,000	¥14,556,000
	賞与	0	0	0	0	0	0	0	0	0	0	0	0	¥0
	地代家賃(家賃+共用費)	152,000	152,000	152,000	152,000	152,000	152,000	152,000	152,000	152,000	152,000	152,000	152,000	¥1,824,000
	駐車場賃貸	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	¥120,000
	水道光熱費	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	¥240,000
	広告宣伝費	130,000	130,000	130,000	130,000	130,000	130,000	130,000	130,000	130,000	130,000	130,000	130,000	¥1,560,000
	保険料	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	¥36,000
	旅費交通費	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	¥120,000
	事務管理消耗品費	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	¥240,000
	交通費(職員)	150,000	150,000	150,000	150,000	150,000	150,000	150,000	150,000	150,000	150,000	150,000	150,000	¥1,800,000
	交通費(利用者)	200,000	200,000	200,000	200,000	200,000	200,000	200,000	200,000	200,000	200,000	200,000	200,000	¥2,400,000
	備品消耗品費	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	¥120,000
	厚生費	0	0	0	0	0	0	0	0	0	0	0	0	¥0
	求人費	0	0	0	0	0	0	0	0	0	0	0	0	¥0
	福利厚生費	200,000	200,000	200,000	200,000	200,000	200,000	200,000	200,000	200,000	200,000	200,000	200,000	¥2,400,000
	雑費	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	¥120,000
	リース料	47,000	47,000	47,000	47,000	47,000	47,000	47,000	47,000	47,000	47,000	47,000	47,000	¥564,000
	租税公課	0	0	0	0	0	0	0	0	0	0	0	0	¥0
	法定福利費	200,145	200,145	200,145	200,145	200,145	200,145	200,145	200,145	200,145	200,145	200,145	200,145	¥2,401,740
	不動産手数料	0	0	0	0	0	0	0	0	0	0	0	0	¥0
	敷金・礼金	0	0	0	0	0	0	0	0	0	0	0	0	¥0
	内装工事費	0	0	0	0	0	0	0	0	0	0	0	0	¥0
	什器備品費	0	0	0	0	0	0	0	0	0	0	0	0	¥0
	その他備品(車両取得費含)	0	0	0	0	0	0	0	0	0	0	0	0	¥0
	減価償却費													
販管費合計	3,075,145	3,075,145	3,075,145	3,075,145	3,075,145	3,075,145	3,075,145	3,075,145	3,075,145	3,075,145	3,075,145	3,075,145	3,075,145	36,901,740
事業利益	525,686	525,369	525,369	525,369	525,369	525,369	525,369	525,369	525,369	525,369	525,369	525,369	525,369	6,304,742
月初資金有高	1,400,401	1,926,087	2,451,456	2,976,825	3,502,193	4,027,562	4,552,931	5,078,299	5,603,668	6,129,037	6,654,405	7,179,774	7,705,143	
月末資金有高	1,926,087	2,451,456	2,976,825	3,502,193	4,027,562	4,552,931	5,078,299	5,603,668	6,129,037	6,654,405	7,179,774	7,705,143		